

FINANCIAL SUMMARY

- Pre-tax profit of £35.3m.
- Turnover up 7% to £301.7m.
- Group operating profit up 25% to £36.5m.
- Group operating profit margins, excluding sale of trading properties were 11.7%.
- Adjusted basic earnings per share excluding sale of trading properties, impairment and amortisation of goodwill 39.8p. Basic earnings per share 39.2p.
- Final dividend up 47% to 10.0p per share making a total for the year to 31 December 2003 of 13.6p.

Financial Calendar

Results announced:

2 March 2004

Ordinary shares ex-dividend:

7 April 2004

Annual General Meeting:

5 May 2004

Proposed final ordinary dividend payment date for shareholders on the Register at 13 April 2004:

12 May 2004

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